MANAGED IT IN OMAHA

Managed IT and co-managed IT

We can handle all of your IT or back up the IT person you already have. **Both options include comprehensive security.**

- We are Navy veteran-owned and have served Omaha since 2009.
- Owner Tony Underwood has over three decades of experience in IT.

TWO WAYS TO WORK WITH US

Take it all over, or back up the IT person you already have

NO IT PERSON ON STAFF

Fully managed IT

We are your IT department. Your team calls us, and we handle the computers, Microsoft 365, security, backup and vendors.

This is a good fit if nobody in your office owns IT today.

WHAT IS INCLUDED

- Every user gets help desk support by phone and email from local people who know your setup.
- Comprehensive security covers firewall management, multi-factor sign-in, endpoint protection and phishing training.
- We administer Microsoft 365, including accounts, licenses, email security, Teams and SharePoint.
- We monitor your PCs and servers and patch them on a schedule.
- We test backups by restoring them, not just by checking that a job ran.
- We handle new hires, departures and vendor calls for you.
- We keep your documentation current and plan IT with your leadership on a regular schedule.

YOU HAVE AN INTERNAL IT PERSON

Co-managed IT

Your IT person keeps the job and the projects. We take the pieces they want off their plate, like help desk overflow, patching and backup checks.

This is a good fit if you have an IT person, or an owner who handles the technology. You decide the split, and we put it in writing.

WHAT IS INCLUDED

- You get our full set of tools for monitoring, patching, endpoint protection and backup.
- The plan includes 0.25 support hours per covered user each month for regular support and cyber events.
- We take help desk overflow so your IT person can stay on projects.
- We are a second set of hands for security incidents, outages and escalations.
- We write down who handles what and review it as your staff changes.

Also available with managed IT

Servers, physical and virtual

We manage your servers, including VMware and Hyper-V: the hosts, the virtual machines, patching and backups.

Mobile device management

For Apple devices, we use Addigy, so Macs, iPhones and iPads get their settings, updates and security the same way every time.

Hardware as a service

You can get PCs, servers and network gear for a monthly cost, set up and managed with the rest of your IT.

Current clients can reach support at **(402) 514-3210**. If you are new to Cambium, call **(402) 514-3200**.

PRICING

What managed IT costs

Pricing is per user, per month, so your cost follows your headcount, and both plans include comprehensive security.

NO IT PERSON ON STAFF

Full Managed IT

From **$100** per user / month

This plan includes help desk support for every user, comprehensive security, Microsoft 365 administration, monitoring and patching, tested backups and IT planning.

Ten fully managed users cost	**$1,000 per month**

YOU HAVE AN INTERNAL IT PERSON

Co-Managed IT

From **$50** per user / month

This plan includes 0.25 support hours per covered user per month for regular support and cyber events. Unused hours do not roll over.

Ten co-managed users cost	**$500 per month**

✓ **Both plans have a 10-user minimum and a 1-year default term. Microsoft licensing is billed separately.**

Labor rates

Standard labor	**$150 / hour**	This rate is billed in 15-minute increments. It covers time beyond what your plan includes, such as co-managed time past the included hours.
Project labor	**$185 / hour**	Projects are scoped and quoted up front, then billed in 15-minute increments.
After-hours and weekend	**$225 / hour**	This is time and a half on both plans, billed in 15-minute increments, and it never draws down co-managed included hours.

What else can change the price

- ✓ On-site visits may be needed for hands-on work.
- ✓ You can add priority response if downtime is costly.
- ✓ AI employees are priced separately.
- ✓ Co-managed clients can add more included hours.
- ✓ Projects and hardware are quoted up front.
- ✓ **We put every one of these in writing before you sign.**

Switching IT providers

Changing IT companies sounds like a headache. Here is what it looks like with us.

1. **Network lookover** — We look at what you have and write down what we find. You keep it either way.
2. **A written plan** — We lay out what we would fix, in what order, and who does what.
3. **The handoff** — We securely transfer credentials, licenses and documentation.
4. **Setup** — We put monitoring, patching, protection and backup on every machine.
5. **Go live** — Your team gets the support number and a real person to call.
6. **First sit-down** — We review what is fixed, what is next, and whether AI employees fit.

Get your exact number

Book a short call, and we handle the rest once it is scheduled. We review your setup, show you what is not protected and where AI employees could help, and give you a written price with no obligation.

Get a free technology and AI review

You can also call **(402) 514-3200**.

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