

CISCO AND MERAKI SALES AND SUPPORT IN OMAHA

Cisco and Meraki

We sell and support Cisco and Meraki switches, firewalls and Wi-Fi, **plus the licenses and support contracts that keep them running**, for small offices and larger companies alike.

- Cambium Data is Navy veteran-owned. Serving Omaha businesses since 2009.
- Owner Tony Underwood has over three decades of experience in IT.

WHAT COMES OFF YOUR PLATE

What we sell and support

We handle the hardware and the licensing that comes with it, so renewal dates and license keys are not one more thing for your team to track.



Cisco switches and routers

We cover the network closet, the data room and everything between, and we help you compare options and choose equipment that fits your needs.



Firewalls

We choose Cisco and Meraki firewalls for your internet connection and how your people work.



Meraki design and support

Meraki switches, Wi-Fi and security appliances are all managed from one online dashboard, which suits companies with more than one location.



Wi-Fi

We plan Cisco and Meraki access points for coverage and for the number of people using them.



Licensing

We quote, track and renew Meraki licenses and Cisco software subscriptions, with your renewal dates in one place so you can plan ahead.



Support and warranty renewals

We quote and track Cisco support contracts, also known as SMARTnet, and Meraki renewals before they run out.

YOUR IT TEAM, OUR PARTS AND RENEWALS

Buying Cisco without managed IT

Some of our Cisco customers have their own IT teams and only buy hardware from us. That works fine. Your team keeps running the network, and we get you quotes, the right parts, licensing and renewals. Owner Tony Underwood has over three decades of experience in IT. When a design question comes up, we can talk it through and review your design or parts list before you buy.

✓ You do not need a managed IT contract to hire us for a project or buy hardware. Large company or small office, the process is the same.

✓ Current clients can reach support at (402) 514-3210. If you are new to Cambium, call (402) 514-3200.

— HOW WE WORK

Cisco design and consulting

This is for when you want more than a quote.

- 1 Requirements**
We talk through what the network needs to do, how many people and locations, and what you have now.
- 2 Design and parts list**
You get a written design and a parts list to review, including licensing and support contracts.
- 3 Quote**
Hardware, licensing and installation are quoted up front, per project.
- 4 Installation**
We install and set up the equipment, or hand it off to your team if you prefer.
- 5 Documentation**
You get the settings and a written record of how everything is set up.
- 6 Renewals**
We track licensing and support contract dates and quote renewals before they run out.

Questions we hear

Meraki or traditional Cisco?

It depends on your team and how many locations you have. Meraki is managed from an online dashboard, and traditional Cisco can give your team more hands-on control. We walk you through the tradeoffs.

Can you quote renewals we bought elsewhere?

Yes. Send us what you have, and we can quote renewals and help you keep track of the dates.

Will you review our own design?

Yes. We are happy to review a design or parts list and suggest changes before you buy.

Do you install it, or ship it?

Either one works. We can design, install and set it up, or ship it to your team to install.



Cisco is one piece of your network

We also handle network support, infrastructure projects like network refreshes and office moves, and business phone systems. If you would rather pay monthly, hardware as a service puts network gear on a monthly cost, and managed IT looks after it all month to month.

Why Cambium



One local team

One Omaha team handles your IT, network, Cisco gear, phones, internet, security and AI.



No contract needed

You do not need a managed IT contract to hire us for a project or buy hardware.



Renewals tracked

Your licensing and support contract dates live in one place, and we quote renewals ahead of time.



Local since 2009

Cambium Data is Navy veteran-owned. Serving Omaha businesses since 2009.

Planning a refresh or a renewal?

Start with a free technology and AI review. We look at your setup, show you what is not protected and what we would fix first, and you keep the written summary. If you already know what you need, call us for a quote.

[Get a free technology and AI review](#)

cambiumdata.com/network-assessment

You can also call **(402) 514-3200**.